

Agency : SMALL BUSINESS ADMINISTRATION

Title : Small Business Size Standards; Selected Size Standards Issues

Subject Category : Small business size standards: Size standards for most industries and SBA programs; restructuring

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Attached Files :

Comment : I completely AGREE with reducing the number of employees allowable for "small business" set asides from 500 to 100. A number of very capable real small businesses have plenty to offer the DoD in its efforts to provide our Warriors with the best equipment and technology, rapidly, through the use of the SBIR and STTR programs, but are unable to compete with the resources, offices, manpower, proposal writers and marketers that larger companies have at their disposal. As a really small business it takes long days and an extremely large amount of effort from all my employees when it comes to preparing for and writing submissions in addition to the work we have to perform on. It becomes extremely disheartening when we don't win a proposal yet we see multiple awards going to larger small businesses that flood the market with their boiler plate proposals because they have name recognition, a fancy web site and lots of contacts. Sometimes we feel that the amount of time spent on SBIR and STTR proposals can be a waste just so it can appear that there was open competition and real small businesses did respond to the solicitation. I'm positive from experience that the work performed by real small businesses, and the flexibility we bring to the table, is an asset to the Government.

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